

MCCORMACK BARON SALAZAR

# Desert Pines Development

City of Las Vegas

August 17, 2022



Submitted at Meeting  
Date: 8/17/2022 Item: 21  
Submitted by: McCormack Baron Salazar

# Key Staff



**Vincent Bennett**  
President & CEO



**Daniel Falcon**  
Sr. Vice President & Managing  
Director, West Coast Operations



**Antonio Bermudez**  
Vice President | Project  
Management



**Candice Hung**  
Vice President | Project  
Management



**Joseph Weatherly**  
Sr. Vice President | New Business



**Jerry Stone**  
Sr. Vice President | Director of  
Design and Construction

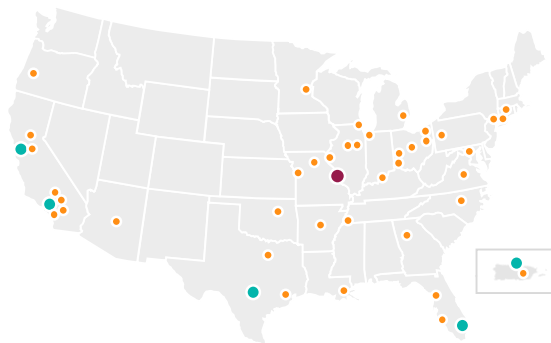


**Ethan Daniels**  
Vice President | Finance



**Marina Salazar**  
Assoc. Project Manager

# McCormack Baron Salazar



- Corporate Office
- Regional Development Office
- Development City



25,000

Homes



\$5.2 billion

Total Investment



49

Years of Experience



1.6 million

Square Feet of Commercial Space



Taylor Yard | Los Angeles, CA



Alice Griffith | San Francisco, CA



# Our Mission

*Transforming places into communities where all people can thrive*



# Commitment to Diversity & Inclusion

## Within our Company

- Leadership & MBS Board
- Staff (69% Minority Employees MBS+MBM)
- Diversity, Equity & Inclusion Training
- Multilingual staff

## Design & Approval Process

- Community Engagement

## Team Selection

- Prioritize Engagement of Local Firms
- Professional Services & Construction
- Minority & Women-Owned Businesses
- Small Businesses & Local Firms
- Workforce Training



# Sustainability



7,200

Green Certified Homes

- LEED, Enterprise, EPA Energy Star for Homes, and local standards
- Reductions in utility costs and resource utilization
- Sustainability is an essential component of creating long-term, stable, resilient communities
- Development will be built to LEED Gold standards





# MBS Financing Capacity

**\$1.8** billion in tax credit equity

**\$906** million in private debt

**\$924** million in federal grants

**\$1.1** billion in state and local government support

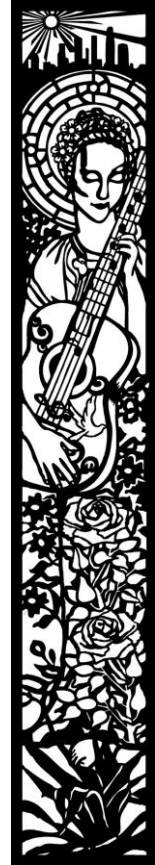
**\$205** million from private foundations & corporations

DESERT PINES

# Santa Cecilia Apartments, *Los Angeles, CA*



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DESERT PINES

# Taylor Yard Village, *Los Angeles, CA*



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DESERT PINES

# Mirasol Village, *Sacramento, CA*



# City Adopted Concept for Desert Pines





# Vision for Site



1,800+

Homes

- In alignment with Desert Pines Vision Plan
- Mixed-income
- Mixed-use
- Rental & home ownership
- Community facilities
- Park space
- Sustainable



# Thank You

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